looked forward to with a groat deal of interest.

The Ethel Gold Mining Company has done considerable work in preparing for extensive dreage with which to wash gravel, out of which it is said a paying quantity of gold will be realized be sides the extensive tonnage of ballast, which will be used by the Chesapeake & Ohlo milroad.

The Sulphur Mining and Railroad Company has made good shipments of py-

The Sulphur Mining and Railroad Company has made good shipments of pyrites and has made sonsiderable improvements, having creeted one of the largest compressors in the United States, if not in the world.

The Arminius have added practical improvements and have made the largest shipments for many years.

It is said the United States Fidelity and Guaranty Company's mine will open up more extensively. The outlook for the pyrites business is very bright with the advent of the new year.

### FRONT ROYAL.

### Adds Valuable Manufactories to Its Industries.

(Special to The Times-Dispatich.)
FRONT ROYAL, VA., Dec. 31.—During the past year many improvements have taken place in business conditions here.
Most notable in the manufacturing line is the erection of a locust pin factory, and an ice factory with large capacities, which have added largely to the aiready flourishing number of like enterprises. The Front Royal Milling Company has made quite an addition to their large mill, the capacity of which is 100 barrels of flour; 105 bushels corn meal, and 12 tons of feed. Next comes the rotallers. Especially flourishing has been this branch of Front Royal's enterprises, which has been strengthened by the opening of two first-class confectionery stores, three restaurants, one jewelry store, the enlargement of our art store, which is without doubt the finest of its kind in the Valley, and the exchange, of business management of our art store, which is without doubt the finest of its kind in the Valley, and the exchange of business management of one grocery and queensware house. Our two drug stores are elaborately equipped for the dispensation of drugs.

During the past six menths miles upon miles of telephone and electric light wires have been strung throughout the county of Warren, by The Royal Telephone Company, and The Front Royal Electric Light and Power Company. The Electric Light the Electric Light and Electric Light Company is just completing its plant will replace the old one which was installed about ten years ago, and it is modern in every particular.

Two ba

# PETERSBURG, VA.

# Looks for Enlarged Prosperity.

Looks for Enlarged Prosperity.

Better Deep-Water Facilities.

(Special to The Times-Dispatch.)

PETDRSBURG, VA., December M.—

Petersburg begins the new year with many encouraging business; conditions, which produce a present prosperity, with promise of greater things to come. During the past year the city's wealth and resources have materially increased, and enterprises have been started which should be most prolific sources of commercial strength. Chief among these is, of course, the great work, now in proburse, the great work, now in pro-s, of so changing the channel of the mattex River that deep water ac-to the sea may be secured and main-

1904 as follows: 39,23,000 feet of pine imber; 47,29 onk cross ties and 240 cords of poplar wood. There have also been large shipments by rail to Philadelphia and other Northern points.

An increase of thirty per cent, in the bank deposits encourages optimism as to the city's wolfare, and the great activity prevailing in the tobacco and peanut markets up to the beginning of the Christmas holidays contributes largely to the general good of business, especially among the merchants of the town.

The peanut market has been exceedingly active, and receipts during a period of about two months before Christmas broke the record for many years.

The amount of tobacco brought to the Petersburg market recently has also been unusually large, and good prices have been obtained. An effort is being made to make this a bright tobacco market,

been obtained. An effort is being made to make this a bright tobacco market, but so far little has been handled here. The J. B. Worth Company, of this city,

A Liquid

Vegetable Compound that takes the

Place of Calomel

Contains no opiates, no mercury,

no dangerous drugs or minerals of

any kind. ' Acts promptly and easily.

Manufactured by The Laxo Co., Durham, N. C.

WE tender our many friends and patrons our heartfelt thanks for their patronage of the past

Our endeavor shall be to merit a continuance of your favors by providing always that which is most desirable. In the future, as in the past, we will control, on this market, the lines of FINE Furniture, which we consider the best. Special care will also be given to the selection of our cheap and medium priced furniture. Good patterns and workmanship will be provided at minimum prices, and plunder will be avoided.

Our Rug and Curtain Department will be more than ever a feature, and in charge of an experienced manager. Bridal Suits will be our great specialty at our Broad Street Stores and Office Furniture at our Eighth Street Annex.

Very gratefully yours,

SYDNOR HUNDLEY, Leaders, RICHMOND, VA.

N. B.—See our \$10.00 Morris Chair this week.

operates at several points in Virginia, are building two large points factories here, that of the Worth Company having been practically completed. Another important addition to business buildings is the big of Alexandria, which will make Peters-burg & distributing point for several States. The recent establishment of a

# VIRGINIA'S NEWEST TOWN

Galax, Less Than a Year Old, Shows Great Industrial Activity.

Shows Great Industrial Activity.

(Special to The Times-Dispatch.)

HILLSVILLE, VA. Dec. 31.—The most encouraging business outlook for the people of Cowall county is the new town of Galax, situated on the line between Cowall and Grayson counties. Galax is not yet a year old, the first stone having been laid sometime during last March or April.

The Norfolk and Western Railroad Company decided in the early spring to extend their North Carolina branch road from Blair, about two miles up Chestnut Creek, to Anderson's Bottoms. A few energetic persons organized themselves into a land improvement company, secured the right to the land around the

cured the right to the land ground the place, selected a site for a depot, and, at once, ind it off into town lots. The first building erected on the ground was a small office, built by the improvement company. Since that time quite a number of dwellings, storehouses, banks, factories and other buildings have been constructed. The town now bonsts of a splendid furniture factory, a wholesale grocery, three hotels, two drug stores, two banks, and a population of 150 to 200 souls. There are also, in future prospect, a wagon factory, a spoke and handle factory, three churches and a schoolhouse. There are a great many persons owning lots there who have not yet begun work upon them, but who will probably build as soon as the weather opens up in the spring. All told, Galax is a hustling little town.

# The Town of Chatham.

oler, with an up-to-date stock of lewor. The new wides store on Main Street,
Adjoining the Planters Savings Bank, is
occupied by J. II. Addiens in a similar
line. Near the Southern depot a common
dious store is tow under very to be
occupied by J. II. Valies with a childing a
formular of supervisors will let
of general merchandise, illustrate & Co.
new lines of notification in with the mafoliary replaced B. S. White
moved soon as completed B. S. White
rosently replaced the dishois adjoining
in supervisors will not should be a common
in the supervisor of the prosent plant will be
in moved soon as completed B. S. White
rosently replaced the dishois adjoining
is a large number of stock.
In Pitterywana county, the site on
which Banister Mils was lurned last
spring a large roller patent mill is now
where the pitch of the county is
defined to grade the county with the country is the pitch with the country of the country is very ravorably situated
a large temper of stock.
In Pitterywana county, the site on
which Banister Mils was lurned last
spring a large roller patent mill is now
being built, at the cost of several thousmed dollars by the Neal Brothers. The
bird of the country installed a twentyfour fore steel overstor whole at his
Gelveston Mills. Shelhorss & Hodnet,
of Basic Rock Mills, have cultipped their
plant with a twenty-six horse power
special institute to accommodate the large
increase in boarding students. This will
be added to in the near future. The
financial condition of the farmers is good.

CHARLOTTESVILLE, VA.

In Proceed to the Charlam Episcondity the Powell's valley Bank, of
Jonewille, and the Powell's valley Bank, of
Jonewille, and the Pomington Gap Bank,
will a division of the Southern Railway,
or provided to the Charlam Epissonal ratifitude to accommodate the large
increase in boarding students. This will
be added to in the near future. The
financial condition of the farmers is good.

CHARLOTTESVILLE, VA.

### CHARLOTTESVILLE, VA.

### Three-quarters of a Million in New Improvements.

New Improvements.

(Special to the Times-Dispatch.)

CHARLOTTESVILLE, VA., Dec. 31.—
That this old university town has taken on new lease of life, is evidenced by the number of new buildings that have been erected, or upon which work was beguin, during the past year. The figures obtained by your correspondent to-day from City Trensurer C. H. Walker show that during the year 1904 residences and business houses have been erected in Chartottswile at a cost of between \$400.000 and \$500.000.

These figures do not include the \$100,000 United States Government Building, work on which is going forward, nor do they include \$500.000 of the cost of the new Young Men's Christian Association Building and the \$300.000 ward of the University Hostida, just west of the oly limits, nor the Chesapeake and Ohio Depot and bridge at Main Sireet Station, which cost that railroad something over \$750.000. In addition to this, thousands of collars have been apont in residences in the suburbs of Freston Hoights, beyond the corporate limits, and consequently are not included in the above estimate.

After a careful review of the situation, the seems fair to conclude that the buildings completed this year, or now in course of creation in Charlottesville and suburbs, will cost close to three-quarters of a million of dollars. Among the structures are several which would be a credit to a city many times larger than Charlottesville, also a new Baptist Church and a new sanitarium.

lottesville, also a new Baptist Church and a new sanitarium.

Among the residences, some are quite handsome, notably those of J. E. Irvine, on Park Street, at a cost of \$12,600; Mrs. J. D. Pugli, \$8,000; Dr. W. D. Macon, \$3,000; C. H. Walker, \$8,000.

Among the business houses erected on Main Street were those by W. T. Martin, at a cost of \$15,000; and by B. F. Dickerson, \$12,000.

All the buildings erected are focupited, or will be as soon as completing 1 at a lost of \$15,000; and by B. F. Dickerson, \$12,000.

## NORFOLK, VA.

### Many Evidences of Unexampled Business Progress.

Business Progress.

(Special to The Thres-Dispatch.)

NORFOLK, VA., December 31.—The year 1904 has witnessed greater strides in the way of progress on the part of this city and section than any previous year in history.

In every line of business there has been a steady development and forward movement. Big buildings are now standing upon what were vacant lots one year agd new banks are doing a prosperious business: large firms have sprung up and are prospering, and the city everywhere shows signs of healthy prosperity.

The volume or advertising carried line newspapers this year far exceeds that of last year, and this fact, in itself, is evidence of the city's growth.

Several very important matters have been taken up by the business organizations of the city, and are now being pushed toward a successful consummation. They will have the refect of materially levessing the importance of the city, and importance of materially levessing the importance of the city is property and the second of the city is the importance of the city is the city of the city is the importance of the city is the importance of the city is the property of the city is the importance of the city is the city in the importance of the city is the city in the city in the city is the city in the city in the city is the city in the city in the city is the city in th

Property values are enhancing steady, and the city is now confronted with a proposition to pay ten thousand dollars a foot for four front feet at the corner of Main and Atlantic Streets, needed to widen the latter thoroughfare.

On this corner the National Bank of Commerce is erecting a fire-proof fourteen story banking and office fuilding, which, when completed a year hence, will be one of the most modern structures in the South. One block away the Board of Trade and Business Men's Association has almost completed a seven story building, occupying nearly half a square. Between these two structures two four-story business blocks have been creeted within the past few months, and diagonally across the street, opposite the postoffice, two modern stores and office buildings are just completed. Tenants have bospoken all the available space in these buildings are gready.

all the available space in these buildings aiready.

The same activity pervades in residental building as is seen in the business dine. New and handsome homes are springing up all over the Third, Fifth, sixth and Seventh Wards. Dr. Southgate Leigh has erected a five-story hospital occupying half a block on Mowbray Arch, in Ghent, within the year, and work is being rushed on the Virginia-Carolina Trust Company's six-story block on West Main Street.

Trust Company's six-story block on West Main Street.

The city has increased its fire fighting force by building two modern stations since this time last year. One protects the Pitth Ward and the other guards the east water front and residential section. A third station will shortly be creeted in the Sixth Ward. A second police precinct has been established and its men are housed in a complete building in the heart of the "black belt."

The bulk of business done in all lines is far greater than that of 1903 and the outlook for 1905 is that the record of 1904 will be smashed to smithereens.

Advance figures from the custom house show that the expurts from Norfok during this year will exceed ten million dollars and will be more than one million dollars than the exports during 1903.

# JONESVILLE, VA.

Wonderful Strides in Develop-

well, and there has been only two fall-ures for the year.
Jonesville, the county seat, has made decided improvements. The streets have been put in better condition and side-walks have been built. Pennington Gap, the principal railtroad town, has redelved new impetus from the opening of the mines in the Pocket, which lies just forth of the town, and property there has advanced fully fifty per cent. In price,

### LURAY, VA.

### Splendid Industries Have Been Enlarged and Progress Marked.

Splendid Industries Have Been Enlarged and Progress Marked.

LURAY, VA., Dec. 31.—Luray during 1904 thas made considerable advancement in the building line, a number of handsome dwelling houses having been erected. One worthy of note is that of Mr. R. F. Leedy, Captain of the Page Riffemen. The dwelling is built on the western outskirts of the town, and is built after the old colonial style. The business outlook for 1905 is even better than was the prospect for the town at the beginning of 1904.

One of the greatest improvements made in 1904 was the enlargement and improvement of the Page Milling Company's property in this place. The plant has grown by wonderful strides during the past year. The capacity is now 100 barrels of four fer day. In addition to this the company has installed an electric light plant in connection with the mill, and is now preparing to light the town and the Luray Caverns from their power house. The enterprise is operated by a joint stock company composed of business men of the town. The Luray Caverns Compuny has made great improvements to their great underground wonder in the way of opening up new chambers which have been made easily accessible by walkways.

The business results of the town for 1904 were highly satisfactory to the business element, and business men have done well, many of them having built cosy and neat homes. A number of new stores were opened during the past year.

## LYNCHBURG, VA.

### Practical Business Methods Mel Bring Fine Success.

Practical. Business Methods of the Dring Fine Success.

'Rightiant to The Times-Dispatch.)

LynyGibbland: VA. Dec. 31.—The wholesale business in the city of Lynnbburg will show an increase at the close of the books for the year that indicates but the inevitable result of enterprise anticipated at the beginning of the year. In January, 190, when the preceding Christmas inactivity was over, the whole salers of the city gathered tiemselves to meet and overcome the obstacles here tofore experienced from presidential election years. Statements of the volume of business for the previous years were carefully analyzed; traveling men were carefully analyzed; traveling men were conferred with and stimulated to extra endeavor; estimates of proposed progress were prepared; orders were placed to meet these estimates, and the business men of the city got down to real business. A year has rolled around, and in passing leaves behind the encouragement of work well done. In every line the gain has been up to and beyond the expectation. As evidences of these conditions, there are now nearly completed three magnificent monuments, in the shape of splendid buildings, to accommodate the increased trade, and plans are being drawn for others.

Aside from these, the business men of Lynchburg during the year have built Letters To John W. Atkinson,

# LETTER TO JOHN W. ATKINSON,

Richmond, Va.

Dear Sir: Messrs. Leachman & Edelin,
Grafton, W. Va., had been selling a paint
which they thought well of; and this had

Grafton, W. Va., had been saing a paint which they thought well of; and this had occurred.

They had sold a customer 18 gallons of it to paint his house. A few years later, they sold the same man Devoe lead-and-zinc the same number of gallons to paint the same house. He had 7 gallons left. The point of the tale is: 11 gallons Devoe paints, an 18-gallon house.

Do you want to soil it?
Of course, that isn't all.

Why does 11 gallons Devoe go as far as is gallons of other paint? Because it is all paint, all true, no sham, and full measure.

Do you want to sell it?
But that isn't all. Devoe lasts longer. No, no; you haven'b got to wait ten years to find that out. Ten thousand people know it. We've got their names. Our agents know them; they think a heap of Devoe. There's no difficulty in showing your townspeeple what to expect of Devoe, \$10 will paint a \$15 house; and the paint'll last twice as long.

Do you want to sell it?

Yours truly, F, W. DEVOE & CO., New York.

"Charity begins at home." So, also, should the patronage of home people be given home institutions. The Virginia State should not be forgotten in this connection—W. A. Crenshaw, Agent,

nection—W. A. Crenshaw, Agent.

HALF RATES TO MONTGOMERY, ALA.,

AND RETURN VIA SOUTH.

ERN RAILWAY.

January 23d and 24th the Southern Railway will sell special round trip tlokets from all stations on its lines to Montgomery, Ala., and return at one fare, plus twenty-live certs, for the round trip, with return limit of January 30, 1905, \$21.00 Found trip from Richmond. Comparatively low rates from other stations. Two limited trains daily, with dining cars and through to Montgomery without change of trains.

"Charity begins at home." So, also, should the patronage of home people be given home institutions. The Virginia State should not be forgotten in this connection.—Realty Bond & Trust Co. Agents. Agents.

THE WAY TO REACH BALTIMORE, PHILADELPHIA, NEW YORK AND THE EAST.

Via the popular York River line. Leave Richmond at 420 P. M. Monday, Wednesday and Friday of each week. Yery low rate tickets one way and round trip. It's a most delightful trip.

New Southside Town.

(Bpecial to The Times Dispatch.)

SOUTH HILL, VA., Dec. 31.—This town, located on the Atlando and Danville division of the Southern Reliway, three miles west of its junction with the Seaboard Air Line Railroad, has had the most remarkable growth in the Seaboard Air Line Railroad, has had the most remarkable growth in the last few years of any town in Southside Virginia, due mainly to the establishment of a tobacco market in the fall of 1900, by the South Hill Warehouse Company. The house built by them was operated by Hamlett & Currin, who illd a business of about 750,000 pounds if toblacco. The next year there were two other warehouses built and also three prize-houses. They, altogether, did business of botween two and a half and three million pounds of tobacco. The Virginia Warehouse, the largest warehouse that has been built, was built last fall making the fourth house. The Planters Warehouse doubled their floor space, the Farmers and Star Warehouses also made improvements, the four houses expect to do a business of between five and six million pounds, having already sold three million pounds, having already sold three million pounds, having already sold three million pounds, paying already sold three million pounds up to Christmas, 1904.

# MARTINSVILLE, VA.

## Forging Ahead as a Leading To- A Large Amount Expended in Tobacco Mart.

Tobacco Mart.

(Special to The Times-Dispatch.)

MARTINSVILYE, VA., Dec. 31.—The passing year has been one of marked business prospectly for Martinsville. The capital invested in manufacturing industries, almost wholly tobacco, has been increased nearly a million dollars, this increase more than doubling, in fact, the total figures of the year before. Buildings completed or hullding during the year amount in value to more than 300,000.

A mammoth tobacco factory and a municipal power and light plant, capable of developing 1,339 horse power, are among the new enterprises for the coming year, work on which will begin with the first open weather. A big canning factory and a woolen mill are also contemplated.

Business in all lines has been good during 1904, and the prospect for the new year is even brighter.

Martinsville is, all things considered, the greatest chewing tobacco manufacturing 1904, and the prospect for the new year is even brighter.

Martinsville is, all things considered, the greatest chewing tobacco manufacturing town in the South, She has six rival manufactories, which sell about 12,000,000 pounds of plug and twist annually.

A handsome \$45,000 Federal building has just hen completed. An \$18,000 public story buildings, \$50,000; bank building, \$15,000, all nearing completion. During the new year will be built a tobacco factory, to cost \$30,000; Masonlo Tample building, \$15,000, municipal building, \$6,000; municipal building, \$6,000; municipal building, \$6,000.

# DANVILLE, VA.

### Completion of Enterprises Marks Beginning of a New Era.

Beginning of a New Era.

(Special to The Times-Dispatch.)

DANVILLE VA. Dec. \$1.—The near approach of another year makes a resume of the progress and advancement of the olty during the past twelve months of unusual interest, because within that space of time there has been started in the city, the execution of several gigantic works which will stand as a monument to the business signality and thrift of Danyillo people long after the present generation has crumbled into dust. The city has spread out and developed in more ways than one. The municipal government has followed the general awakening, having brought hearily to completion in undertaking that will free him city from a fear that has rested like an incubus upon her for the past decade. All branches of husiness have taken on the citizens your favorably on the

ment in Lee County.

(Special to The Times. Dispatch.)

JONESVILLE, VA., Dec. 31.—Business and business enterprises have advanced splendidly for the past year in Lee county, and the prosperity in business enterprises has stimulated a spirit for public iter.

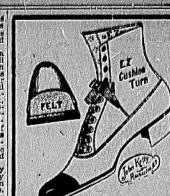
Richmond at 4:20 P. M. Monday, Wednesd and the Wary of each week. Very low rate tickets one way and round trip.

It's a most delightful trip.

"Practice what you preach" and keep splendidly for the past year in Lee county and the prosperity in business enterprises has stimulated a spirit for public iter.

All branches of pusiness have taken on new life.

The clizens voted favorably on the question of issuing \$100,000 of 4 per cent. bonds for internal improvements, which the Virginia State.—A. F. Hulcher, Solicities and the prosperity in business new taken on new life.



The Cost?

SEYMOUR SYCLE 623 E. Broad Street.

expended in building a new iron bridge across Dan River.

The immense leaps in population made in recent years illustrates the rapid growth of the city as a commercial and manufacturing center. The number of white inhabitants in 1870 was 2.463; in 1800, 10,200; in 1800, 16,500. The total population of the city to-day is 25,000 people.

Mr. Bobert Bryden, city clerk and sudden, has recently issued a statement

Mr. Robert Bryden, city elerk and auditor, has recently issued a statement of the assessed valuation of the property of the olivy, showing a grand total of Rocardly there has been organized a Commercial Association in the city, which included among its charter members some of the leading business men of the community. Some of the main questions the association will immediately take up are, first, civic questions which have made and privileges, showing inducements to the capitalists and investors; third, municipal sanilation as it offects sewerage disposal and the purity of the water suphy; fourth, transportation interests; fifth, streets, parks and public roads, and statists the bringing into this sector.

The completion of the new mill of the Dan River Power and Manutacturing Company on the river above the city will open up a new era in the cotton industry of Danville. A total of \$15.0000 was expended in this work. The new mill is one of, if not the largues at \$2.0000 was expended in this work. The new mill is one of, if not the largues at \$2.0000 was expended in the expenditure of a million more of dollars, which amount has already practically been subscribed. The buildings and equipments have been entarranged that the expenditure of a million more of dollars, which amount has already practically and the expenditure of a million more of dollars, which amount has already practically and a the contented and happy.

To turnlesh power for the new mill and make been entired and always been emined and the part of the state of the contract of th

# HARRISONBURG.

# Buildings.

Buildings.

(Special to The Times-Dispatch.)

HARRISONBURG, VA., Dec. 31.—The buildings which have been erected in therrisonburg during the past year outnumbly by far all records in yoars pust. The First National Bank building, costing 55,000, is one of the most attractive structures. The new hotel, on North Main Street, which is being built by Kavanaush Birothers, will cost mearly \$50,000, and when compissed will be one of the hardsomest hotel buildings in the Valley.

The Valley Hardward Company is erecting a three-story building on Main Street at a cost of \$30,000, in addition to these structures, between dwenty-live and thirty residences have been construction at an average cost of \$2,000. A number of warlous sings the railroad tracks for such purposes.

Cattle raising in the county during the past year has been immense, and solid traintoids of cattle for export have been with the county during the past year has been immense, and solid traintoids of cattle for export have been constructed by various firms, until now there is no available space.

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Cattle raising in the county during the past year has been immense, and solid traintoids of cattle for export have been constructed by various firms, until now there is no available space.

Cattle raising in the county during the past year many new essential to restant and near three bands of the provider raising in the county during the past year in the body and enter for men employed the amount of the weekly payrol, of Newport News Shipbuilding and dock Company depends to a large of the amount of the weekly payrol, of Newport News Shipbuilding and dock Company depends to a large of the amoun

# WOODSTOCK.

### Recently Installed an Up-to-Date Electric Lighting Plant.

(Special to The Times Dispatch.)
WOOLSTOCK. A Dec. 31.—Woodstock, the county seat of Shenandon
county, has made much progress during
the year 1904, and is pushing to the front the year 1904, and is pushing to the role rapidly, after a long period of inactivity. One of the most substantial improve-ments during the year was the installa-tion of an electric light system for streets and private use. A sale of a franchise

ment of the water power of the city and in moving the site of the pumping station higher up the rivor, which work is always and the ready under way, the other \$43,000 to be expended in building a new iron bridge across Dan Rivor.

The immenso leaps in population made in recent years illustrates the rapid growth of the city as a commercial and manufacturing center. The number of white inhabitants in 1870 was 3,463; in 1880, 10,305; in 1800, 15,500. The total population was always are being arranged for.

### CLIFTON FORGE.

### A Large Amount of New provement Has Been Mad

line, which means to connect Norfolk Richmond. The first track buildn't this will be from Portsmouth to S. field via Suffolk. With the railroads already here are twenty-four passenger and seveen freight trains a day. Values of town and farm properly recently advanced very fast, in cases more than 100 per cent.

# NEWPORT NEWS.

# Many Evidences of Progress

der New Administration (Special to The Times-Dispatch.)
NEWFORT NEWS, VA., Doc. 31nunicipal affairs in the hands of s municipal affairs in the hands and energetic administration, the

The Virginia State Insurance pany has assets exceeding 112 and surplus to policy holders of 122 The Virginia State is expectly 1 The Virginia State is owner by people, managed by home people, plays home people, spends its money home people, and should be patro by home people.—D. N. Walker & Agents.

"Practice what you preach" and your money at honte by insuring the Virginia State,—A. E. Heinrich licitor.

# THE BEST OF HAIR TONICS,

Hend what an enthusiastic user says:

AN UNASKED TESTIMONIAL.

From William E. Dunstan, Manager Crystal ice and Coal Company.

Elizabeth City, N. C., September 12, 1899.

Xanthine Company,—About July 1st last I bought a bottle of your Ha Restorativa. At that time I wrote you if I was deceived in this I woul never read the advertisement of another hair medicine that I should never read the advertisement of another hair medicine that I should never try again if I did not find this what it said. It sives me pleasure to cut that it is the only preparation I have found that would perform all that we claimed for it. It has given entire satisfaction, WILLEAM E. DUNSTAM.

or sent, charges paid, by SOLD AT DRUGGISTS, XANTHINE CO., Michmond, V